

COMMERCIAL FINANCE WORKSHEET

Date _____ Amount of Request \$ _____

Business Name of Borrower _____

Contact _____ Phone (____) _____ Title _____

Purpose of Loan (*e.g. retire debt, buy inventory*) _____

Address _____

City _____ State _____ Zip _____

_____ Manufacturer _____ Wholesaler _____ Distributor _____ Service _____ Retail

_____ Other (*describe*) _____

Product or Service _____

19____ Annual Sales \$ _____ 19____ Net Profit \$ _____

19____ Net Worth \$ _____ Current Net Worth \$ _____

COLLATERAL:

\$ _____ Accounts Receivable x 80% = \$ _____

\$ _____ Equipment @ cost x 50% = \$ _____

\$ _____ Inventory @ cost x 25% = \$ _____
(*excluding retail inventory*)

\$ _____ Net Real Estate Equity x 70% = \$ _____
(*per Income Property Analysis Sheet*)

\$ _____ Other (*describe*) _____

_____ = \$ _____

TOTAL = \$ _____

Method of Repayment _____

Names of Lenders who have already
been approached in the last 6 months:

Status of Loan:

1. _____

2. _____

3. _____

4. _____

Comments _____
